FY16 Actual FY17 Actual FY18 Projection FY18 Target FY19 Target

### **Long-Term Issue - Financial Management and Information**

Increasing customer needs for information, financial management services and higher levels of accountability and transparency if not addressed may result in increased costs, reduced city services, difficulty in maintaining compliance with laws and regulations, lost revenue, and reduced credibility with customers and stakeholders.

#### Strategies to address the Long-Term Issue

- Provide more proactive communication, such as newsletters and training.
- Work with customers in departments to identify their financial information and service needs and develop the resources and services identified.
- Clarify and improve financial policies and ensure they are easily accessible and effectively communicated to departments.
- Refine and maximize use of technology to streamline processes for staff and customers.
- Focus on staff development and morale through succession planning and internal training.

### Strategic Result(s) to measure annual progress on Long-Term Issue

Annually, 93% of customers will report they are satisfied with the financial services received to manage operations.

			•			
336	% of customers reporting they are satisfied with the financial	83%	89%	91%	90%	90%
	services received to manage their operations					
St	trategic Result(s) to measure annual progress on Long-Term Iss	sue				
Ar	nnually, 93% of customers will report they are satisfied with financial inforn	mation and reports.				
337	% of customers reporting they are satisfied with financial	85%	94%	93%	90%	90%
	information and reports					















FY16 Actual FY17 Actual FY18 Projection FY18 Target FY19 Target

### **Long-Term Issue - Sustainable Financial Model**

Increasing costs, limited revenue raising flexibility, growing future liabilities, and higher demands for City services if not addressed will result in increased use of debt, increasingly unsustainable levels of service, and a focus on immediate needs at the expense of long-term goals.

### Strategies to address the Long-Term Issue

- Contributions for the Employee Retirement System will be budgeted at the Actuarial Determined Contribution (ADC) rate.
- Develop a funding plan for maintenance, operating, and capital replacement of MAPS and bond projects.
- Develop a funding plan for public safety and transit fleet replacement.
- Continue funding and cost management to address the long-term liability of retiree health insurance (OPEB).
- Prepare and manage the General Fund budget to maintain appropriate reserve levels and control personnel cost levels.
- Pursue legislative changes to expand the sales tax base, provide revenue diversification and use of property tax for pay-as-you go capital funding.

### Strategic Result(s) to measure annual progress on Long-Term Issue

The City will maintain the ratings on G.O. bonds at the highest level.

338 \$	General Obligation Bond Ratings	AAA / Aaa	AAA / Aaa	AAA / Aaa	AAA / Aaa	AAA / Aaa			
Strate	Strategic Result(s) to measure annual progress on Long-Term Issue								
Annua	lly, personnel related costs will remain at or below 70% of total operation	ng costs.							
339	% of total operating expenses for payroll expenses	68.01%	70.01%	69.50%	67.00%	67.00%			
Strate	egic Result(s) to measure annual progress on Long-Term Issu	ıe							
Annua	lly, General Fund unbudgeted reserves will be maintained in the range o	of 8-15% of Genero	al Fund budget.						
340 \$	% of general fund budget maintained in unbudgeted reserve	14.80%	16.18%	17.75%	15.00%	15.00%			
Strate	egic Result(s) to measure annual progress on Long-Term Issu	ıe							
By 202	0, long-term liabilities will be funded at the following levels:								
<b>1</b> 0	00% for Employee Retirement System (ERS)								
<b>2</b> 0	0% for retiree health insurance, also known as Other Post Employment E	Benefits (OPEB)							
341	% of Employee Retirement System (ERS) liability funded	105%	105%	105%	100%	100%			
342	% of Other Post Employment Benefits (OPEB) liability funded	7.17%	8.93%	8.58%	9.00%	9.00%			















FY19 Budget Performance Data G-41

		FY16 Actual	FY17 Actual	FY18 Projection	FY18 Target	FY19 Target
Long-T	erm Issue - Sustainable Financial Model					
Strat	egic Result(s) to measure annual progress on Long-Term Iss	ue				
By 20	20, property insurance reserves will be funded at two times the deductib	ole.				
343	# of deductibles funded by property insurance reserves	N/A	1.77	1.74	2.00	2.00
Strat	egic Result(s) to measure annual progress on Long-Term Iss	ue				
By 20	20, the percentage of General Fund revenue from sales tax will be below	50% due to great	ter diversification	n of revenue sources		
344 \$	% of General Fund revenue from Sales Tax	N/A	53%	54%	52%	52%















FY16 Actual FY17 Actual FY18 Projection FY18 Target FY19 Target

## **Long-Term Issue - Safety**

A continued need to promote a workplace safety culture within the City, if not addressed, will result in a high risk of employee injuries and reduced resources available to provide City services.

### Strategies to address the Long-Term Issue

- Continue to provide useful and accurate Workers' Compensation and On the Job Injury (OJI) reports to Departments and assist in analyzing their workplace injury experience.
- Provide safety consultation services to Departments.
- Train managers in the essential elements of an Occupational Safety Program.
- Coordinate safety training for all City employees, employing both internal and external resources.
- Maintain a City-wide Safety Advisory Committee to make recommendations for improving the City's safety culture.
- Continue proactive claims management services.
- Implement a safety recognition program.
- Implement a city-wide return to work program.
- Ensure every department has an injury/illness prevention plan.

#### Strategic Result(s) to measure annual progress on Long-Term Issue

By 2020, a culture of safety will be reflected by:

- Workers' Compensation claims costs will be less than \$25 per \$1,000 of payroll expense.
- The City injury rate will be at or below 7 injuries per 100 employees.
- 100% of employees will receive quarterly safety training.

345	\$ per \$1,000 of payroll expense for Workers Compensation claim costs	31.96	26.68	25.20	26.86	26.86
346	# of injuries per 100 employees	9.19	9.09	9.18	8.00	8.00
347	% of employees that receive quarterly safety training	N/A	N/A	N/A	100%	100%
Admi	inistrative - Executive Leadership					
348	eals % of key measures achieved	62%	65%	78%	75%	75%
349	% of customers reporting they are satisfied with financial information and reports	85%	94%	93%	90%	90%















FY19 Budget Performance Data G-43

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		FY16 Actual	FY17 Actual	FY18 Projection	FY18 Target	FY19 Target
Admi	nistrative - Executive Leadership					
350	% of customers reporting they are satisfied with the financial services received to manage their operations	83%	89%	91%	90%	90%
351	% of full-time equivalent employees without an on the job injury (OJI) in the current fiscal year	96%	91%	100%	100%	96%
352	% of performance evaluations completed by the review date	81%	87%	73%	95%	95%
353	% of terminations submitted to the Personnel Department within 3 days of the termination date	60%	83%	80%	95%	95%
354	# of full-time employees supported	90	85	78	82	85
355	Dollar amount of operating expenditures managed	25,888,235	22,030,179	22,618,386	23,361,923	23,676,442
Αςςοι	unting and Financial Reporting - Accounting Systems					
356	% of accounting system support requests resolved within 3 working days	94.99%	93.35%	95.40%	88.61%	93.33%
357	% of total capital assets that are in balance	93.75%	96.53%	90.50%	97.22%	97.22%
358	# of accounting system support requests resolved	2,322	2,155	1,887	1,800	1,725
359	# of accounting system support requests received	2,395	2,181	1,894	1,896	1,800
Αςςοι	Inting and Financial Reporting - Financial Reporting					
360	eal % of financial reports issued on time	90.31%	93.14%	95.79%	83.33%	83.33%
361	% of bank reconciliations completed on time	99.82%	100.00%	100.00%	100.00%	100.00%
362	% of customers who report they are satisfied with the financial information available to make decisions	79%	79%	81%	85%	85%
363	# of bank reconciliations completed	2,195	1,981	2,059	2,076	2,076
364	# of financial reports issued	289	285	253	240	240
Αςςοι	unting and Financial Reporting - Payroll					
365	% of employee payments processed accurately and on time	100%	100%	100%	100%	100%
366	% of payroll-related vendor payments processed accurately and on time	100%	100%	100%	100%	100%















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		FY16 Actual	FY17 Actual	FY18 Projection	FY18 Target	FY19 Target	
Acc	ounting and Financial Reporting - Payroll						
367	# of employee payments processed	149,447	151,021	144,707	147,670	147,670	
368	# of payroll adjustments prepared	N/A	504	475	260	260	
369	# of payroll-related vendor payments processed	4,020	4,226	3,680	4,094	4,094	
Fina	ncial Planning and Management - Debt Management						
370		AAA / Aaa	AAA / Aaa	AAA / Aaa	AAA / Aaa	AAA / Aaa	
371	Debt per capita	2,336	2,169	2,541	2,406	2,406	
372	# of bond issues outstanding	39	39	51	49	49	
373	\$ of debt outstanding	1,497,674,863	1,417,113,979	1,660,313,493	1,492,000,000	1,492,000,000	
Fina	ncial Planning and Management - Energy Management						
374	% change in energy consumption from previous fiscal year	-27%	21%	-9%	0%	0%	
375	Total energy usage for City operations (MMBTU)	1,340,033	1,614,878	1,462,178	1,464,472	1,464,472	
376	# of energy efficiency projects completed	1	1	0	3	3	
377	# of energy efficiency projects in progress	2	1	1	2	2	
378	# of utility accounts (meters) managed	2,061	2,473	2,381	2,158	2,158	
379	# of utility bills processed	15,671	13,789	13,993	15,993	15,993	
Fina	ncial Planning and Management - Management and Budge	et					
380	% of customers who report they are satisfied with the budget services and information provided to manage operations	93%	90%	92%	90%	90%	
381	% of Employee Retirement System (ERS) liability funded	105%	105%	105%	100%	100%	
382	\$ % of general fund budget maintained in unbudgeted reserve	14.80%	16.18%	17.75%	15.00%	15.00%	
383	\$ % of General Fund revenue from Sales Tax	N/A	53%	54%	52%	52%	
384	% of Other Post Employment Benefits (OPEB) liability funded	7.17%	8.93%	8.58%	9.00%	9.00%	
385	% of total operating expenses for payroll expenses	68.01%	70.01%	69.50%	67.00%	67.00%	
386	City budget dollars managed	1,248,141,657	1,263,833,605	1,377,386,318	1,250,000,000	1,250,000,000	
387	City budget dollars requested	1,288,767,902	1,295,728,459	1,384,849,806	1,255,000,000	1,255,000,000	















		FY16 Actual	FY17 Actual	FY18 Projection	FY18 Target	FY19 Target		
Fina	ncial Planning and Management - Performance Managem	ent						
388	<sup>★</sup>	67%	57%	57%	71%	71%		
389	% of data entered on time	75%	78%	74%	95%	95%		
390	# of measures managed	2,744	2,959	2,951	2,900	2,900		
391	# of performance data certifications performed	0	71	71	80	80		
Puro	chasing and Payment Processing - Payment Processing							
392	eals % of vendor payments made in 30 calendar days or less from invoice date	89%	91%	92%	91%	91%		
393	# of vendor payments processed	104,386	90,911	91,638	90,911	90,911		
394	\$ expenditure per vendor payment processed	N/A	8.06	8.39	8.15	8.15		
Puro	chasing and Payment Processing - Purchasing							
395	% of requisitions approved within four (4) hours	55%	95%	96%	98%	98%		
396	% of purchase orders encumbered after invoice date	14%	14%	16%	10%	10%		
397	% of purchases under \$5,000 made with the purchasing card	N/A	88%	90%	90%	90%		
398	% of purchasing contracts approved on time	90%	98%	96%	95%	95%		
399	# of employees trained	380	307	337	300	300		
400	# of purchasing contracts approved	633	654	569	654	654		
Rev	enue Management - Revenue Enforcement							
401	\$ of delinquent revenue collected per revenue enforcement activity completed (12 month rolling average)	1,286	1,177	1,459	1,700	1,700		
402	\$ of independent audit revenue per \$ of independent audit expense	9	3	1	4	4		
403	💡 \$ of delinquent and noncompliant revenues collected	790,708	772,827	637,330	900,000	900,000		
Rev	enue Management - Treasury							
404	% of portfolio yield compared to the 0-3 year US Treasury Index benchmark	100%	102%	99%	100%	100%		















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		FY16 Actual	FY17 Actual	FY18 Projection	FY18 Target	FY19 Target
Reve	nue Management - Treasury					
405	% of City and Trust revenue recorded through Treasury within 2 business days	84.22%	88.65%	91.88%	82.00%	82.00%
406	% of customers who are satisfied with banking services provided by the Treasury division	85%	89%	94%	84%	84%
407	# of assessment district invoices issued	3,579	3,101	4,544	3,500	3,500
408	\$ of City and Trust revenue recorded by Treasury	1,140,660,991	1,149,412,628	1,097,859,360	1,140,000,000	1,140,000,000
Risk I	Management - Insurance					
409	🖁 % of property losses per premium paid	0.00%	0.00%	0.00%	0.00%	0.00%
410	# of deductibles funded by property insurance reserves	N/A	1.77	1.74	2.00	2.00
411	\$ amount of property claim losses	N/A	391,200	1,293,218	400,000	400,000
412	Total value of City property insured (total insured value-TIV)	2,824,944,304	3,371,694,034	3,418,342,024	3,400,000,000	3,400,000,000
Risk I	Management - Workers' Compensation and Workplace	Safety				
413	Stimated Cost per Claim	6,094.46	7,099.00	6,331.81	6,911.76	6,911.76
414	# of injuries per 100 employees	9.19	9.09	9.18	8.00	8.00
415	\$ per \$1,000 of payroll expense for Workers Compensation claim costs	31.96	26.68	25.20	26.86	26.86
416	% of employees that receive quarterly safety training	N/A	N/A	N/A	100%	100%
417	# of work days lost due to OJI	9,543	11,850	11,709	9,500	9,500
418	\$ Total expense for workers' compensation	13,284,073.13	12,256,494.66	13,148,444.59	13,150,000.00	13,150,000.00
419	# of employees that receive quarterly safety training	N/A	N/A	N/A	4,644	4,644
420	# of OJI claims filed	618	620	570	680	680
421	\$ of administrative expenditure per closed OJI claim	2,030.32	2,012.31	N/A	2,400.00	2,400.00













