



City Manager Report

The City of
OKLAHOMA CITY

NO: 1175

DATE: MAY 8, 2018

TO: THE MAYOR AND MEMBERS OF THE CITY COUNCIL

SUBJECT: FISCAL YEAR 2018 THIRD QUARTER INTERIM FINANCIAL REPORT

The attached report provides a brief snapshot of the revenues and expenditures compared to budget for the City's significant operating funds. The first two pages are focused on the General Fund and some key economic indicators. The third and fourth pages look at the other operating funds as well as the collections to date of the Better Streets, Safer City Sales Tax.

In the General Fund revenue exceeded year-to-date expenses by 8% at the end of the third quarter. Revenue outperformed projections due in large part to higher than expected growth in sales and use tax revenue that was further enhanced by the one-quarter cent sales tax increase, and growth in the OG&E Franchise Fee due to a rate increase for fuel and grid congestion that was effective from July 1st through March 31st. Expenses are projected to pick up in the fourth quarter as pay plan adjustments are implemented retroactively to July 1st. Additionally, \$7 million had been encumbered for services and supplies which is anticipated to be paid in the fourth quarter.

If you would like more detailed information staff is available to answer any questions.

A handwritten signature in black ink, appearing to read "James D. Couch".

James D. Couch
City Manager



General Fund

As of March 31, 2018

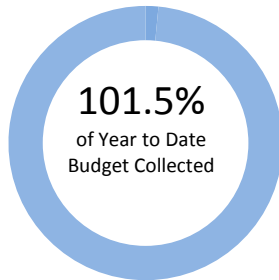
This report was prepared by the Office of Management and Budget. The purpose of the report is to provide a preliminary look at the City's significant operating funds, which includes the General Fund. The year-to-date (YTD) collected revenue and YTD expenses were compared to YTD budget. The report has not been audited.

Percent of YTD Expenses covered by YTD Revenue

General Fund YTD Revenue	\$312,773,160
General Fund YTD Expenses	<u>\$288,510,356</u>
Difference	\$24,262,804

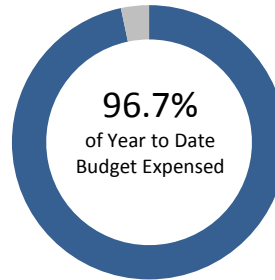
Revenue/Expense Ratio 108.4%

GENERAL FUND REVENUE



YTD Revenue Budget	\$308,001,603
YTD Revenue Collections	\$312,773,160
\$ Above / (Below) YTD Budget	\$4,771,557

GENERAL FUND EXPENSES



YTD Expense Budget	\$298,357,494
YTD Expenses	\$288,510,356
\$ Above / (Below) YTD Budget	(\$9,847,138)

Revenue Collections by Category

Category	Annual Budget*	YTD Budget	YTD Actual	\$ Above/(Below) Budget	% of Budget Collected	Indicator
Sales Tax	\$222,162,633	\$162,952,951	\$167,942,771	\$4,989,820	103.1%	●
Use Tax	\$38,484,526	\$29,795,574	\$32,114,361	\$2,318,787	107.8%	●
Franchise Fees	\$41,046,177	\$31,669,859	\$33,317,817	\$1,647,958	105.2%	●
Service Charges	\$36,607,309	\$26,886,626	\$24,538,191	(\$2,348,435)	91.3%	◆
Administrative Charges	\$23,182,866	\$18,012,384	\$17,782,731	(\$229,653)	98.7%	◆
Fines & Forfeitures	\$21,916,669	\$16,728,397	\$15,428,477	(\$1,299,920)	92.2%	◆
Licenses & Permits	\$12,970,738	\$9,716,516	\$9,470,753	(\$245,763)	97.5%	◆
Other Taxes	\$11,199,190	\$8,386,966	\$8,482,371	\$95,405	101.1%	●
Other Revenue	\$4,395,860	\$3,170,924	\$3,014,282	(\$156,642)	95.1%	◆
Operating Transfers In	\$681,406	\$681,406	\$681,406	\$0	100.0%	●
GENERAL FUND TOTAL	\$412,647,374	\$308,001,603	\$312,773,160	\$4,771,557	101.5%	●

*Excludes Budgeted Fund Balance of \$2,000,000 and PO Rollover of \$543,333

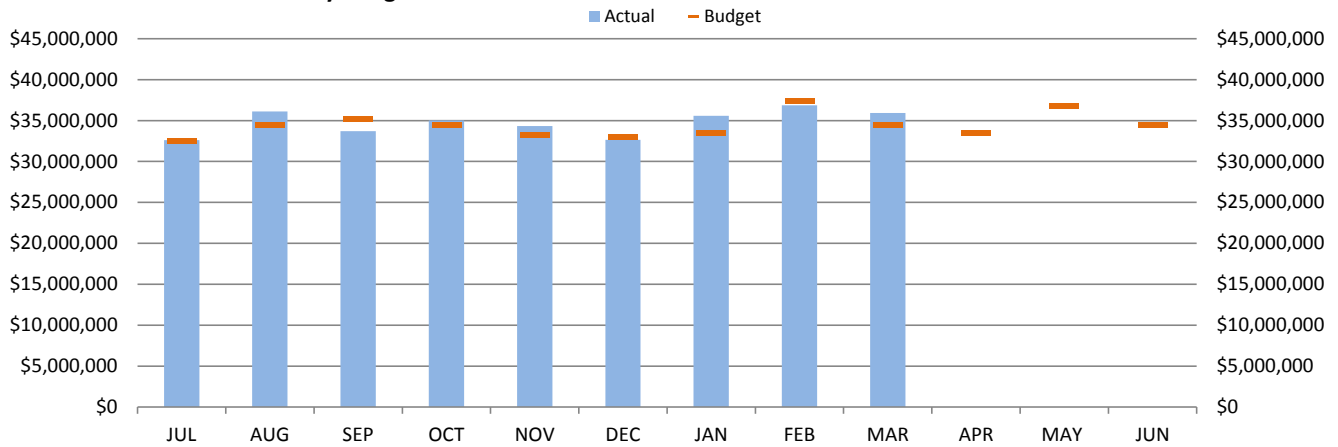
Expenses by Category

Category	Annual Budget**	YTD Budget	YTD Actual	\$ Above/(Below) Budget	% of Budget Expensed	Indicator
Personal Services	\$306,963,078	\$217,981,191	\$211,053,048	(\$6,928,143)	96.8%	●
Services & Charges	\$81,150,977	\$61,821,005	\$56,585,693	(\$5,235,312)	91.5%	●
Supplies	\$8,195,440	\$5,445,663	\$4,336,535	(\$1,109,128)	79.6%	●
Capital Outlay	\$166,833	\$166,833	\$42,088	(\$124,745)	25.2%	●
Debt Service	\$53,745	\$53,345	\$4,885	(\$48,460)	9.2%	●
Transfers	\$18,841,692	\$12,889,457	\$16,488,108	\$3,598,651	127.9%	◆
GENERAL FUND TOTAL	\$415,371,765	\$298,357,494	\$288,510,356	(\$9,847,138)	96.7%	●

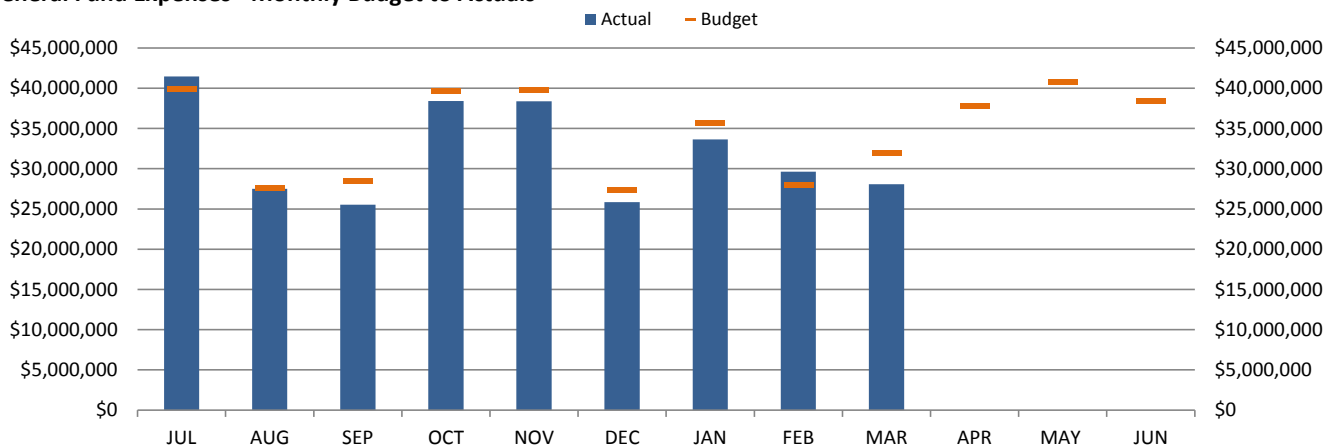
**Includes Budgeted Fund Balance of \$2,000,000 and PO Rollover of \$543,333



General Fund Revenue - Monthly Budget to Actuals

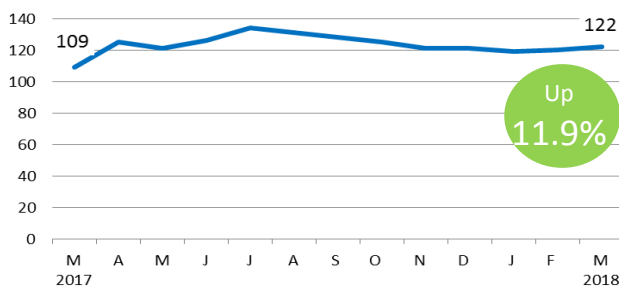


General Fund Expenses - Monthly Budget to Actuals

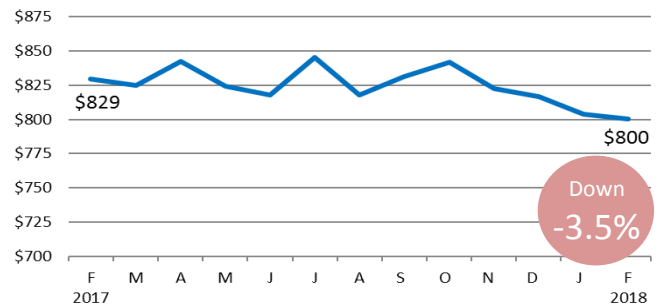


Economic Indicators (latest data available used but some indicators may lag by one month)

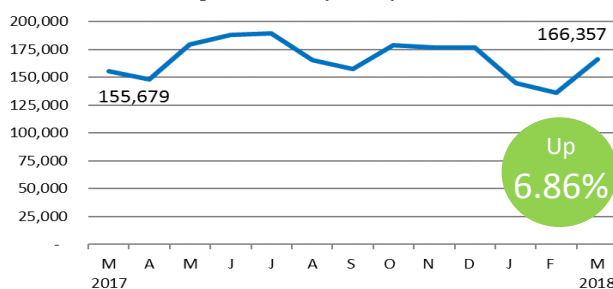
Oklahoma Rig Count



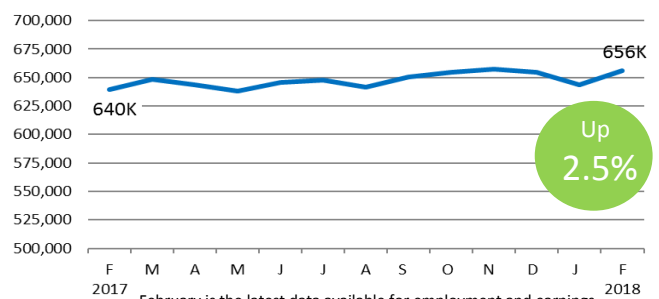
Average Weekly Earnings



Will Rogers World Airport Enplanements



OKC-MSA Employment



February is the latest data available for employment and earnings



Other Significant Operating Funds

As of March 31, 2018

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Other Significant Operating Funds - Revenue

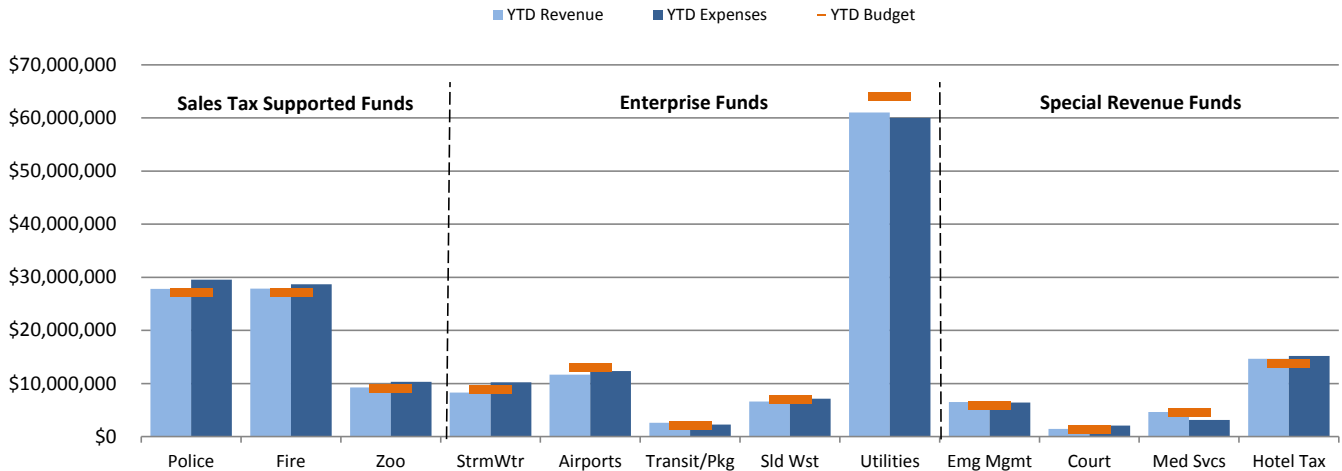
Fund	Annual Budget	YTD Budget	YTD Actual	\$		Indicator
				Above/(Below) Budget	% of Budget Collected	
Sales Tax Supported Funds						
Police Sales Tax	\$41,714,923	\$27,082,409	\$27,815,594	\$733,185	102.7%	●
Fire Sales Tax	\$45,614,724	\$27,030,135	\$27,849,961	\$819,826	103.0%	●
Zoo Sales Tax	\$13,526,919	\$8,974,333	\$9,236,275	\$261,942	102.9%	●
Enterprise Funds						
Stormwater Drng Util	\$17,629,925	\$8,937,982	\$8,279,014	(\$658,968)	92.6%	◆
Airports	\$17,813,646	\$13,031,251	\$11,662,295	(\$1,368,956)	89.5%	◆
Parking/Transit	\$4,102,825	\$2,119,085	\$2,617,873	\$498,788	123.5%	●
Water/Wastewater	\$93,280,800	\$64,116,607	\$61,021,135	(\$3,095,472)	95.2%	◆
Special Revenue Funds						
Emergency Mgmt (911)	\$8,700,134	\$5,803,073	\$6,508,805	\$705,732	112.2%	●
Court Administration	\$2,519,454	\$1,282,352	\$1,451,269	\$168,917	113.2%	●
Medical Svcs Prg (EMSA)	\$6,853,081	\$4,466,612	\$4,601,728	\$135,116	103.0%	●
Hotel Fund	\$20,973,126	\$13,685,881	\$14,646,366	\$1,709,613	107.0%	●

Other Significant Operating Funds - Expenses

Fund	Annual Budget	YTD Budget	YTD Actual	\$		Indicator
				Above / (Below) Budget	% of Budget Expensed	
Sales Tax Supported Funds						
Police Sales Tax	\$41,714,923	\$27,082,409	\$29,525,832	\$2,443,423	109.0%	◆
Fire Sales Tax	\$45,614,724	\$27,030,135	\$28,691,383	\$1,661,248	106.1%	◆
Zoo Sales Tax	\$13,526,919	\$8,974,333	\$10,310,302	\$1,335,969	114.9%	◆
Enterprise Funds						
Stormwater Drng Util	\$17,629,925	\$8,937,982	\$10,211,247	\$1,273,265	114.2%	◆
Airports	\$17,813,646	\$13,031,251	\$12,337,304	(\$693,947)	94.7%	●
Parking/Transit	\$4,102,825	\$2,119,085	\$2,274,926	\$155,841	107.4%	◆
Water/Wastewater	\$93,280,800	\$64,116,607	\$60,001,688	(\$4,114,919)	93.6%	●
Special Revenue Funds						
Emergency Mgmt (911)	\$8,700,134	\$5,803,073	\$6,388,480	\$585,407	110.1%	◆
Court Administration	\$2,519,454	\$1,282,352	\$2,066,778	\$784,426	161.2%	◆
Medical Svcs Prg (EMSA)	\$6,853,081	\$4,466,612	\$3,145,919	(\$1,320,693)	70.4%	●
Hotel Fund	\$20,973,126	\$13,685,881	\$15,171,258	\$1,485,377	110.9%	◆



Other Significant Operating Funds



Temporary Sales Tax Collections*

	Original Projection	Original YTD Projection	YTD Actual	\$ Above / (Below) YTD Projection	% Above / (Below) YTD Projection	Indicator
Better Streets, Safer City ST	\$240,542,692	\$11,717,859	\$11,969,340	\$251,481	2.1%	●

Better Streets, Safer City Sales Tax began 1/1/2018. The first collection was February 2018.

*Sales Tax Collections only; does not reflect Fund balance which includes interest and other revenue earnings.