

NO: 1204

**DATE:** JULY 17, 2018

TO: THE MAYOR AND MEMBERS OF THE CITY COUNCIL

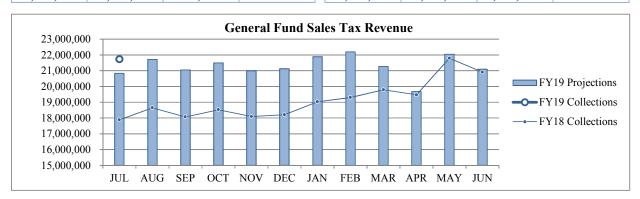
SUBJECT: JULY 2018 SALES AND USE TAX COLLECTIONS

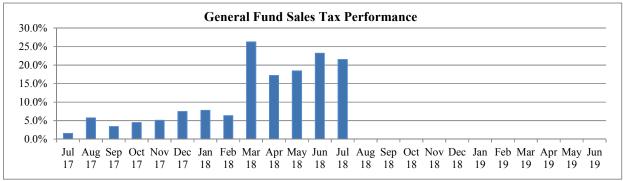
The majority of the July remittance includes actual collections for the second half of May and estimated collections for the first half of June. Combined sales and use taxes for the General Fund are \$1,150,224 or 4.7% above projections for the year. The quarter cent increase to the General Fund on January 1, 2018 began impacting collections in March 2018 and will continue to affect year-to-year comparisons through February 2019.

## **General Fund Sales Tax**

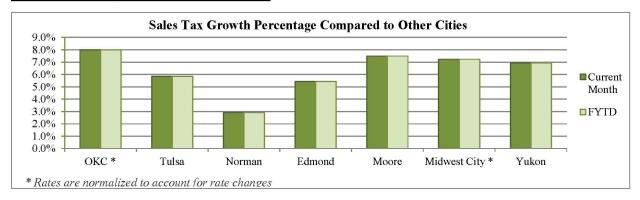
| SALES TAX PERFORMANCE (vs Projection) |            |         |          |  |
|---------------------------------------|------------|---------|----------|--|
| Jul 18                                | Projection | \$ Diff | % Change |  |
| 21,725,661                            | 20,836,775 | 888,886 | 4.3%     |  |
| YTD FY19                              | YTD Proj   | \$ Diff | % Change |  |
| 21,725,661                            | 20,836,775 | 888,886 | 4.3%     |  |

| SALES TAX PERFORMANCE (vs Prior Year) |            |           |          |  |  |
|---------------------------------------|------------|-----------|----------|--|--|
| Jul 18                                | Jul 17     | \$ Diff   | % Change |  |  |
| 21,725,661                            | 17,885,644 | 3,840,017 | 21.5%    |  |  |
| YTD FY19                              | YTD FY18   | \$ Diff   | % Change |  |  |
| 21,725,661                            | 17,885,644 | 3,840,017 | 21.5%    |  |  |





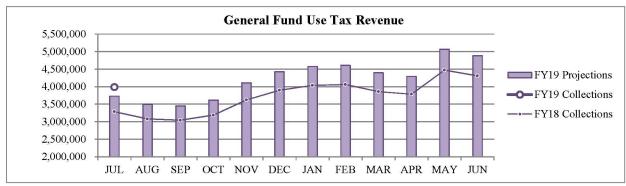
## **Sales Tax Comparison to Other Cities**

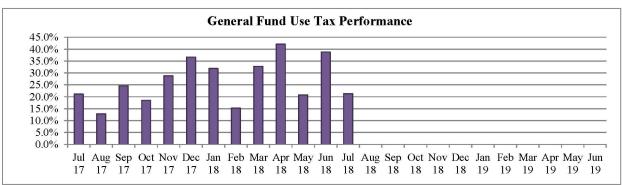


## **General Fund Use Tax**

| USE TAX PERFORMANCE (vs Projection) |            |         |          |  |
|-------------------------------------|------------|---------|----------|--|
| Jul 18                              | Projection | \$ Diff | % Change |  |
| 3,990,838                           | 3,729,499  | 261,339 | 7.0%     |  |
| YTD FY19                            | YTD Proj   | \$ Diff | % Change |  |
| 3,990,838                           | 3,729,499  | 261,339 | 7.0%     |  |

| USE TAX PERFORMANCE (vs Prior Year) |           |                |          |  |  |
|-------------------------------------|-----------|----------------|----------|--|--|
| Jul 18                              | Jul 17    | \$ Diff        | % Change |  |  |
| 3,990,838                           | 3,289,865 | 700,973        | 21.3%    |  |  |
| YTD FY19                            | YTD FY18  | <b>\$ Diff</b> | % Change |  |  |
| 3,990,838                           | 3,289,865 | 700,973        | 21.3%    |  |  |





<sup>\*</sup> Large refunds in the prior year caused the high growth rates of July, November, and December 2016.

Staff is available should you have questions or require additional information.

James D. Couch City Manager