



MEMORANDUM

The City of
OKLAHOMA CITY

Council Agenda
Item No. IX.I.
11/10/2015

TO: Mayor and City Council

FROM: James D. Couch, City Manager

Resolution authorizing negotiation of a contract with Brookville Equipment Corporation, Project M3-S005, MAPS 3 Modern Streetcar Vehicles.

Background

The MAPS 3 Program, includes a new downtown modern streetcar system. Due to the unique nature of this project and the streetcar design options, the City desired to review and select a streetcar manufacturer that best meets the City's needs.

A request for proposals was issued in August 2014 to purchase a base quantity of five vehicles with an option of up to eight additional modern streetcar vehicles and associated goods and services, such as, but not limited to, spare parts, training materials, parts and maintenance manuals, special tools, and diagnostic equipment as specified. The Request for Proposal was published in the Journal Record on August 27, 2014.

Addenda Nos. 1, 2, 3, 4 and 5 were issued to revise the proposal due date and to modify and clarify the Request for Proposal.

Seven proposals were received from four manufacturers on November 18, 2014. The Evaluation Committee met and ranked the proposals as follows:

1. INEKON GROUP, a.s.
2. Brookville Equipment Corporation (Narrow Carbody, Resiliently Mounted Traction Motor)
3. Brookville Equipment Corporation (Wide Carbody, Resiliently Mounted Traction Motor)
4. CAF USA, Inc.
5. Xiangtan Electric Manufacturing Corporation Ltd. (XEMC)

Brookville Equipment Corporation submitted two additional proposals (both Rigidly Mounted Traction Motor proposals) but these were not ranked due to the specification requirement for resiliently mounted motors. The Evaluation Committee recommended a contract be negotiated with INEKON GROUP, a.s. to supply five streetcars. After several months of negotiations, INKEON GROUP remains unable to meet specific requirements set forth in the request for

proposals, nor was it able to meet the conditions precedent it agreed to in order to form a valid contract with the City. Therefore, because INKEON GROUP was unable to comply with the conditions precedent, the conditional contract is null and void and thereby, no contract was ever formed. Because a contract could not be reached with INKEON GROUP, staff recommends City Council authorize staff to negotiate a contract with Brookville Equipment Corporation for subsequent City Council consideration.

The MAPS 3 Citizens Advisory Board recommended approval on November 5, 2015.

Previous Action

Resolution approving contract adopted by City Council, September 29, 2015 (Item No. VII.BA.)

Resolution ratifying and approving Addenda Nos. 1, 2, 3, 4 and 5 and authorizing negotiation of a contract adopted by City Council, January 27, 2015 (Item No. VI.U.)

Request for Proposal to be advertised adopted by City Council, August 26, 2014 (Item No. VI.BH.)

Vendor

Brookville Equipment Corporation

Review

MAPS Office

Recommendation: Resolution be adopted.