# Oklahoma City Zoo and Botanical Garden

City Council Update 21 April 2015

Dwight Lawson, Executive Director/CEO

























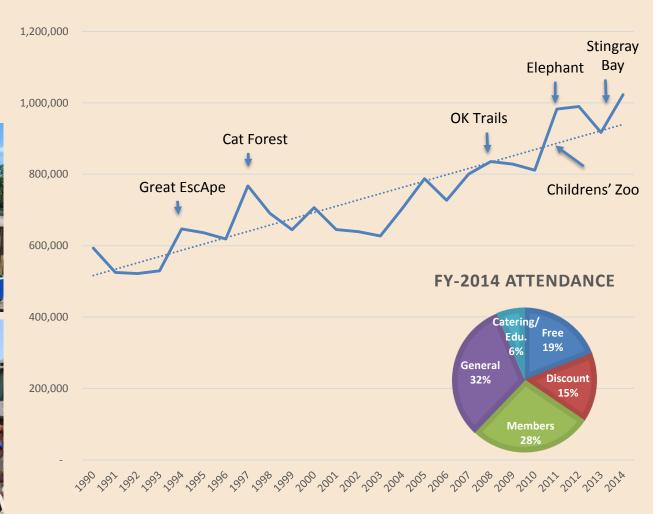


#### Attendance

- Record attendance in 2014
  - 1.2 MM visitors
  - ~50% increase over 10 years







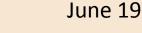




- ~27,000+ member households
  - 77% retention rate
  - 99% rated satisfaction excellent or good
  - 63% joined to support the Zoo's mission
- Commitment to Care Campaign
  - \$4.5 MM

ZooTroop







May 9





September 25



## **Education Programs**

- ~26,000 school children/year
- ZooFund for Kids
  - \$50,000/yr









# **Conservation Programs Focal Projects**

- Northern Rangeland Trust, Kenya
- PanEco, Sumatra
- Jatun Sacha, Ecuador
- Dian Fossey Gorilla Fund Int.
- OKDWC, OK

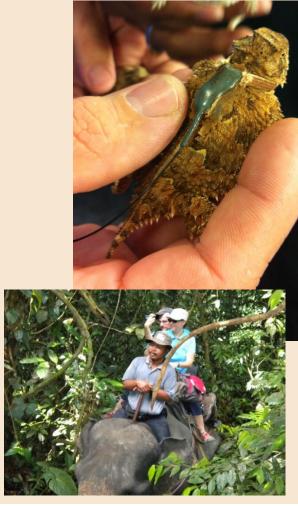
#### **Small Grant Program**

- Horned lizards
- Lions
- Wild Dogs
- Community Forests,
  Panama
- Etc.













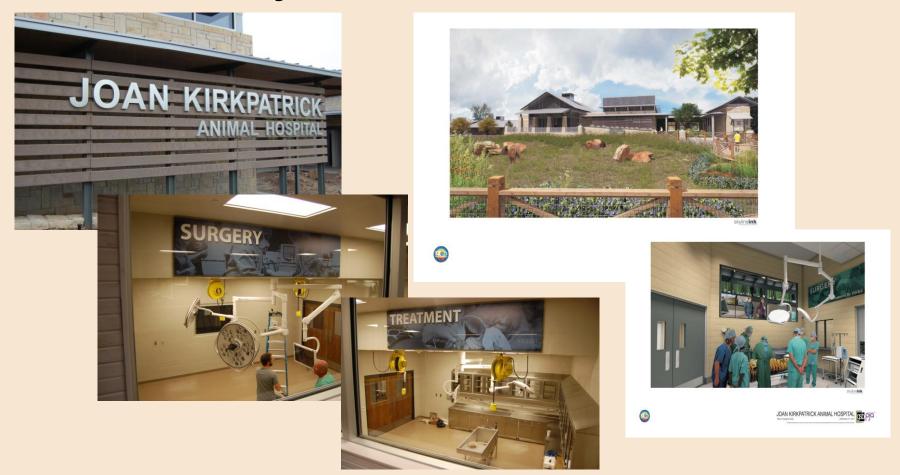
- Guest experience surveys
  - Morey Group
  - 12 other zoos
  - Demographic and experience data
- Inconveniences
  - Parking
  - Food options
  - Crowds
- Secret Shopper
  - Amusement Advantage



Category	March '15 – Kiosk Excellent Rating (8, 9, or 10)	2014 BM Average
Overall Satisfaction	79%	77%
Admission Value	87%	73%
Entertainment Experience	85%	77%
Educational Experience	82%	75%
Employee Courtesy	87%	89%
Cleanliness	80%	85%
Ability to Find Way Around	76%	79%
Net Promoter Score*	58%	49%*
Inconveniences*	30%	18%*
First-Time Visitors	18%	41%
Members	24%	17%
Parties with Children	71%	69%









#### Parking

- Science Museum of OK parking construction
- Lee Engineering
  - Circulation study over spring break
  - Concepts due in May







Website and Mobile App





- Sanctuary Asia
  - "Second" phase of elephant exhibit
    - Elements
      - Elephant/rhino space
      - Komodo dragon, red panda, raccoon dog, birds, etc.
      - New 300+seat themed restaurant
      - Splash fountains
  - Construction documents: late summer/fall







#### Upcoming

- Pachyderm + Island
  Life/Event Center/Africa
- Nobel Aquatic Center
- Botanical Garden
  Upgrades
- Devon Picnic Area









